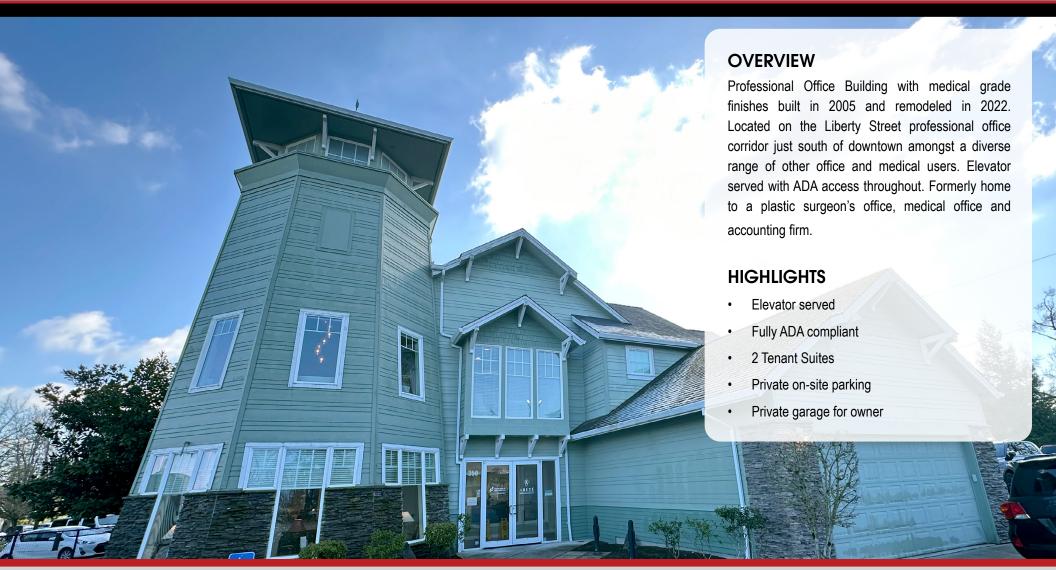
### FOR SALE - PROFESSIONAL OFFICE

350 MILLER STREET SE, SALEM, OR 97302



Ruth Dana | ruth@firstcommercialoregon.com Josh Kay | joshua@firstcommercialoregon.com

503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM



### THE LIGHTHOUSE - MEDICAL / PROFESSIONAL OFFICE BUILDING





BUILDING SIZE:	8,960 GSF* / 7,950 RSF
LOT SIZE:	.39 ACRES
YEAR BUILT/REMODELED:	2005/2022 (UPSTAIRS)
ZONE:	COMMERCIAL OFFICE

### **BUILDING SUMMARY**

Designed in the early 2000s and locally known as the, 'Lighthouse Property,' for its iconically positioned lighthouse feature serving as an anchor for both floor's reception/ waiting areas. This craftsman style building features high end exterior finishes and a welcoming entrance from the private parking area. The building has a residentially inspired front porch located off of the breakroom and the unique addition of a private 2 car garage located off of the private owner office with a full bathroom. The first floor totals 4,408 RSF and the second floor totals 3,542 RSF.

\*According to ANSI-BOMA calculation by AC & Co Architecture.

The parking area contains 26 spaces with access from Liberty and Miller St. Miller Street contains an abundance of on-street parking options for overflow. The building offers excellent visibility and exposure and is well suited for an owner-user acquisition by anchoring the first floor level suite.























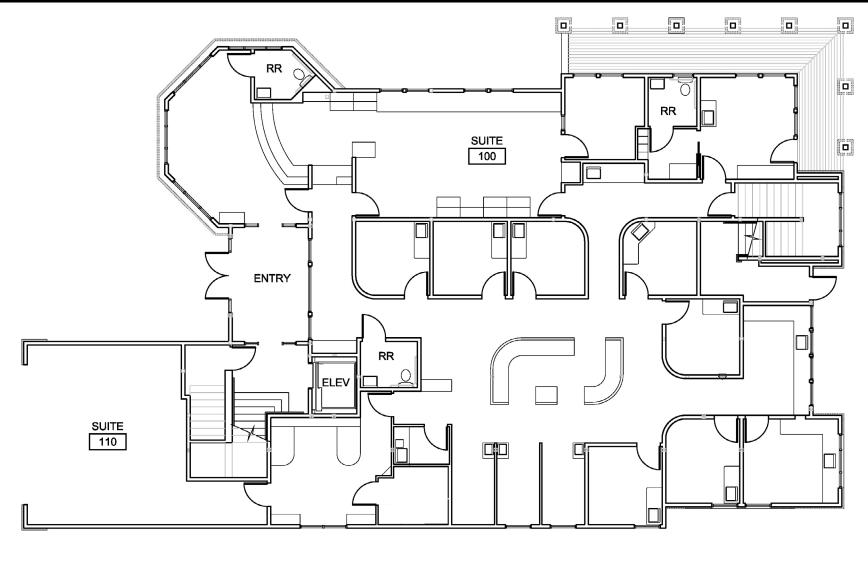








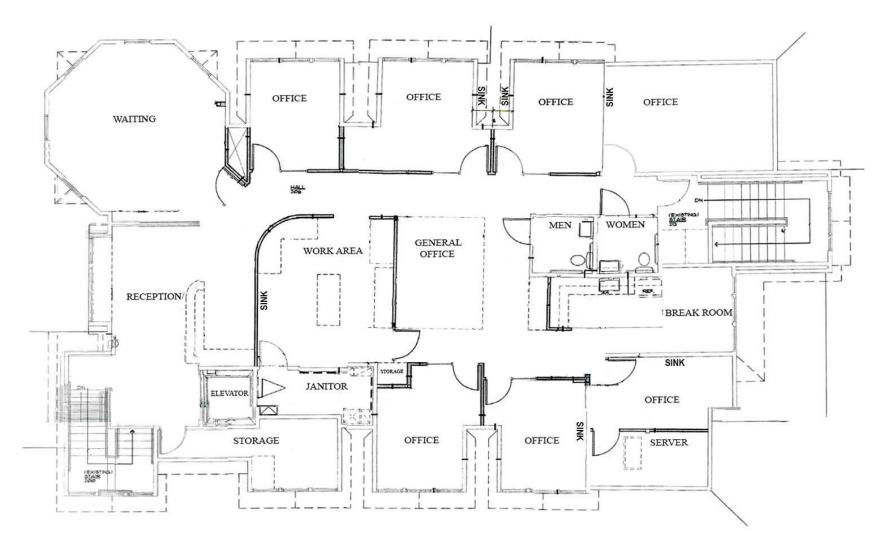
### **FLOOR PLAN**



**FIRST FLOOR** 



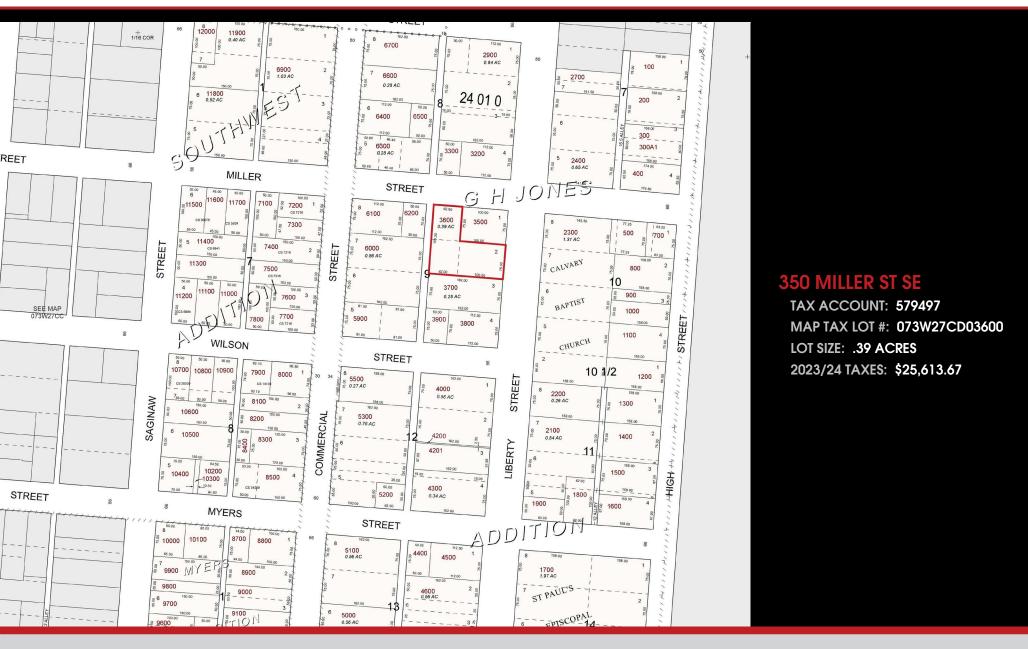
### **FLOOR PLAN**



**SECOND FLOOR** 



### **PLAT MAP**



### **ZONE MAP**





### **REAL ESTATE PURCHASE SCENARIO**

### THE LIGHTHOUSE - MEDICAL / PROFESSIONAL OFFICE BUILDING

### 350 Miller Street

Purchase Price:

\$2,150,000

Financing Offered By:



### Pacific Western Bank is now Banc of California

Brad Benson: 503-784-0583

SBA LOAN STRUCTURE	90%	100%
Building Purchase	\$2,150,000	\$2,150,000
Building Improvements (opt)	\$50,000	\$50,000
Appraisal & Phase 1	\$5,500	\$5,500
3rd Party Costs-Escrow, Title, Legal, Etc	\$31,500	\$26,500
Total Project Costs	\$2,237,000	\$2,232,000
Borrower Down-Payment: * as little as	\$259,000	\$10,000
Loan Amount	\$1,978,000	\$2,222,000
изанниней хурргинин.	\$2,177,300	

LOAN TERMS & CONDITIONS				<b>\$249</b>	,000
Loan Term	25	Years Fully Ar	mortized	Cash 📤	Savings
Interest Rate:			7.27%		8.00%
Monthly Loan Payment			\$14,768	\$	17,150
Owner-Occupancy:	I	Minimum	51%		51%

OWNERSHIP BENEFIT ANALYSIS -	x Bracket		
Net Rental Income from Tenant (Est)		\$0	\$0
Tax Benefit - Depreciation		(\$1,384)	(\$1,384
Average Monthly Principal Deduction (5	yrs)	(\$3,238)	(\$3,760
Effective Monthly Ownership Costs		\$10,147	\$12,006
Effective Monthly Ownership Costs	Per SF	\$1.13	\$1.34

<sup>\*</sup>The information on this sheet is not a commitment to lend. These are estimates based on basic information provided. Rates and structure subject to change as parameters are defined. Please consult your tax advisor

**Brad Benson** 

503-784-0583

bbenson@PACWEST.com

#1 SBA Real Estate Lender in Oregon & SW Washington



### MAPS & DEMOGRAPHICS

### THE LIGHTHOUSE - MEDICAL / PROFESSIONAL OFFICE BUILDING

### **POPULATION**



.5 MILE	1 MILE	1.5 MILE
9,948	94,274	226,838

### NUMBER OF HOUSEHOLDS



.5 MILE	1 MILE	1.5 MILE
3,869	36,260	82,948

### AVERAGE HOUSEHOLD INCOME

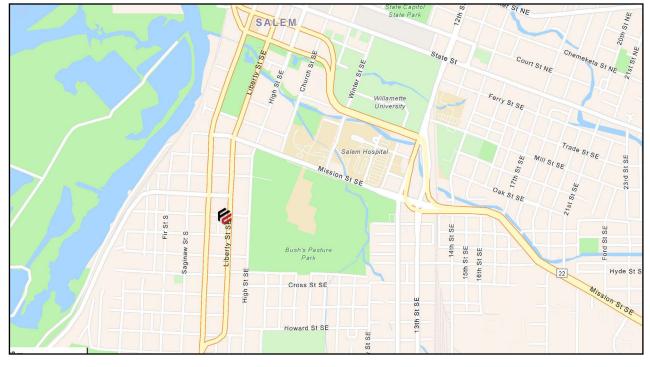


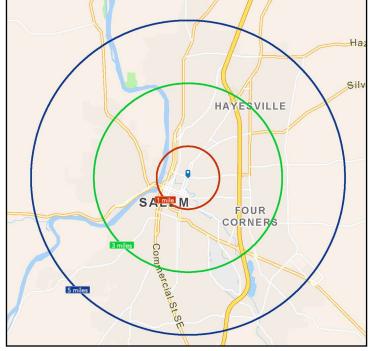
.5 MILE	1 MILE	1.5 MILE
\$97,029	\$92,836	\$91,143

### PER CAPITA INCOME



.5 MILE	1 MILE	1.5 MILE
\$40,278	\$36,089	\$33,400









### INITIAL AGENCY DISCLOSURE PAMPHLET

Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.

This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker This pamphlet is informational or a principal broker.

### Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

Seller's Agent — Represents the seller only.

Represents the buyer only Buyer's Agent — — Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of Disclosed Limited Agent all clients. The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

## Definition of "Confidential Information"

information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. Generally, licensees must maintain confidential information about their clients. "Confidential "Confidential information" does not mean information that:

- The buyer instructs the licensee or the licensee's agent to disclose about the buyer eller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and to the seller,
  - The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation. (2)

# Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- To deal honestly and in good faith;  $\equiv$
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and (2)
  - To disclose material facts known by the agent and not apparent or readily ascertainable to a party. (3)

A seller's agent owes the seller the following affirmative duties:

- To exercise reasonable care and diligence;  $\equiv$
- To account in a timely manner for money and property received from or on behalf of the (2)
- To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction; (3)
- 5 To disclose in a timely manner to the seller any conflict of interest, existing contemplated; (4)
- To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise; (2)
  - To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and (9)
- Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between seller and agent.

to a any Under Oregon law, a seller's agent may show properties owned by another seller to properties for sale without breaching competing and may affirmative duty to the seller buyer prospective

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- To deal honestly and in good faith;  $\equiv$
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and (2)
- To disclose material facts known by the agent and not apparent or readily ascertainable

A buyer's agent owes the buyer the following affirmative duties:

- To exercise reasonable care and diligence;
- To account in a timely manner for money and property received from or on behalf of the (2)
- To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's (3)
- 0 To disclose in a timely manner to the buyer any conflict of interest, interest in a transaction; (4)
- To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise; (2)

contemplated;

- To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and (9)
- Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase. 9

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

# Duties and Responsibilities of an Agent Who Represents More than One Client in Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- To the seller, the duties listed above for a seller's agent;  $\equiv$
- To the buyer, the duties listed above for a buyer's agent; and (2)
- To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person: (3)
  - That the seller will accept a price lower or terms less favorable than the listing price or (a)
- That the buyer will pay a price greater or terms more favorable than the offering price or terms; or (q)
- Confidential information as defined above. (C)

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have When different agents associated with the same principal broker (a real estate licensee who already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- To take no action that is adverse or detrimental to either party's interest in the transaction; and (2)
- To obey the lawful instructions of both parties. (3)

matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation. 9

You are encouraged to discuss the above information with the licensee delivering this pamphilet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent.