

FORMER COOKE STATIONERY

360 & 370 STATE STREET, SALEM, OR 97301



Jennifer Martin, ccim | jennifer@firstcommercialoregon.com

Conrad Venti | conrad@firstcommercialoregon.com

503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM

All brokers listed above are licensed in the State of Oregon. The information contained herein has been obtained from the owner of the property or from other sources that we deem reliable. We have no reason to doubt its accuracy, but we do not guarantee it. All information is subject to change without notice.



FIRST COMMERCIAL
REAL ESTATE

OVERVIEW

FORMER COOKE STATIONERY

\$1,195,000



YEAR BUILT:	1888
LOT SIZE:	.17AC
NUMBER OF STORIES:	2 + BASEMENT
GROSS BUILDING AREA:	12,744 SF
BASEMENT:	2,052 SF
FIRST FLOOR:	6,732 SF
SECOND FLOOR:	3,960 SF
ZONE:	CB

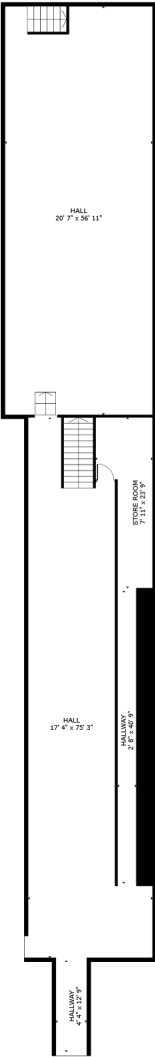
Two story mid-block retail building with basement in the heart of downtown with two storefronts and fully functioning basement for storage. Alley access in the rear of the building. Second level has significant untapped potential with separate shared access from the street.



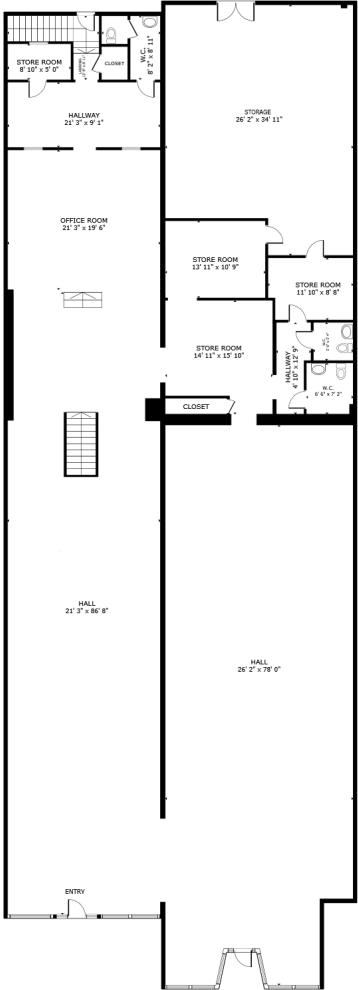
FLOOR PLAN

FORMER COOKE STATIONERY

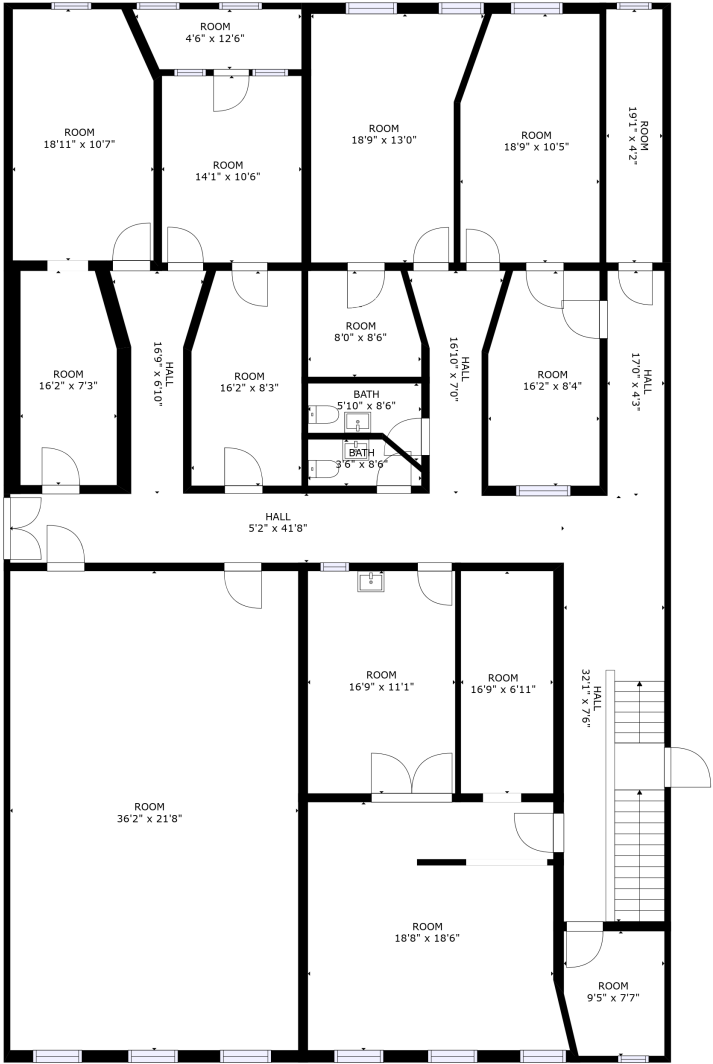
360 & 370 STATE STREET, SALEM, OR 97301



BASEMENT



STREET LEVEL



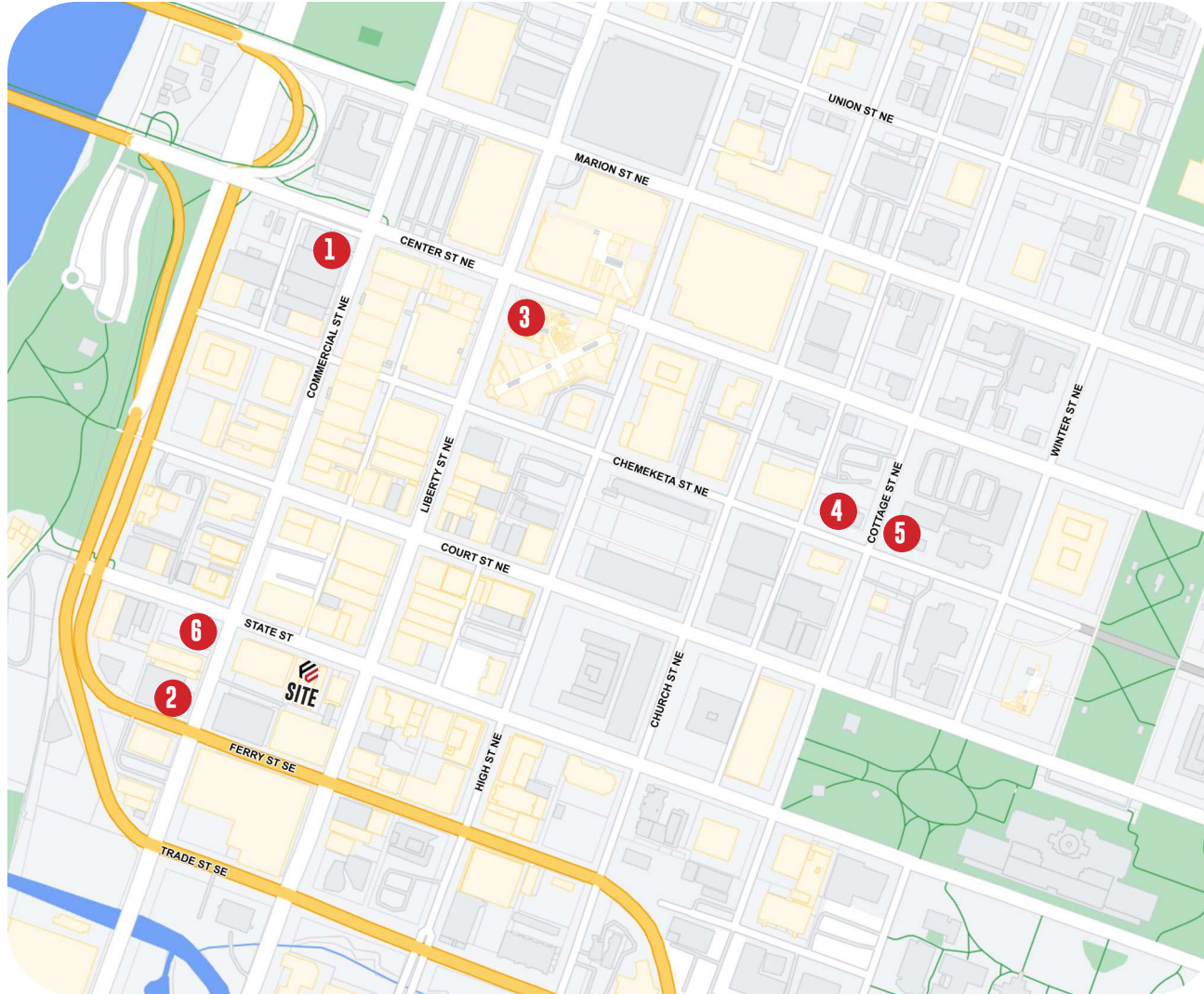
SECOND FLOOR



DOWNTOWN SALEM NOTABLE PROJECTS

FORMER COOKE STATIONERY

360 & 370 STATE STREET, SALEM, OR 97301



1

UGM Redevelopment

One-half city block being demolished and prepped for RFP for redevelopment

2

Hilton Hotel

New home of The Holman - a \$43M Hilton-brand hotel opening early 2023 RFP for redevelopment

3

Central City Apartments

Opening fall 2023. Five-story, \$19M, 157-unit apartment project under construction

4

New YMCA

Opened October 2022. Three-story, \$30M with pool, gyms, childcare and public space

5

New Veteran's Housing

Opening 2023. 34-unit apartment project serving veterans needing permanent housing

6

Koz on State

Nishioka Building. Brand new, stabilized, six-story micro-unit housing project



DOWNTOWN AERIAL

FORMER COOKE STATIONERY

360 & 370 STATE STREET, SALEM, OR 97301



503-364-7400 | 365 STATE ST, SALEM, OR 97301 | [FIRSTCOMMERCIALOREGON.COM](https://firstcommercialoregon.com)

All brokers listed above are licensed in the State of Oregon. The information contained herein has been obtained from the owner of the property or from other sources that we deem reliable. We have no reason to doubt its accuracy, but we do not guarantee it. All information is subject to change without notice.



MAPS & DEMOGRAPHICS

FORMER COOKE STATIONERY

360 & 370 STATE STREET, SALEM, OR 97301

POPULATION



1 MILE	3 MILE	5 MILE
9,549	101,516	235,310

AVERAGE HOUSEHOLD INCOME



1 MILE	3 MILE	5 MILE
\$83,690	\$89,592	\$90,926

NUMBER OF HOUSEHOLDS

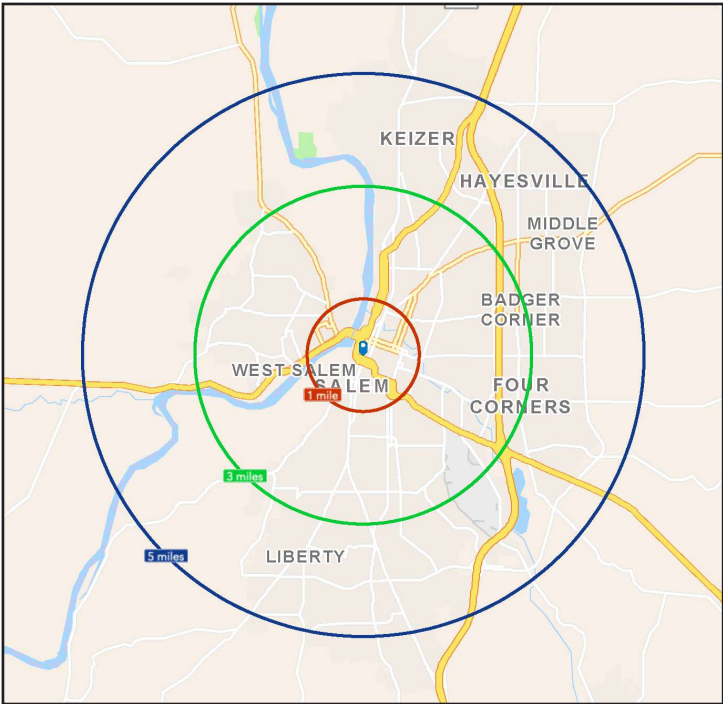
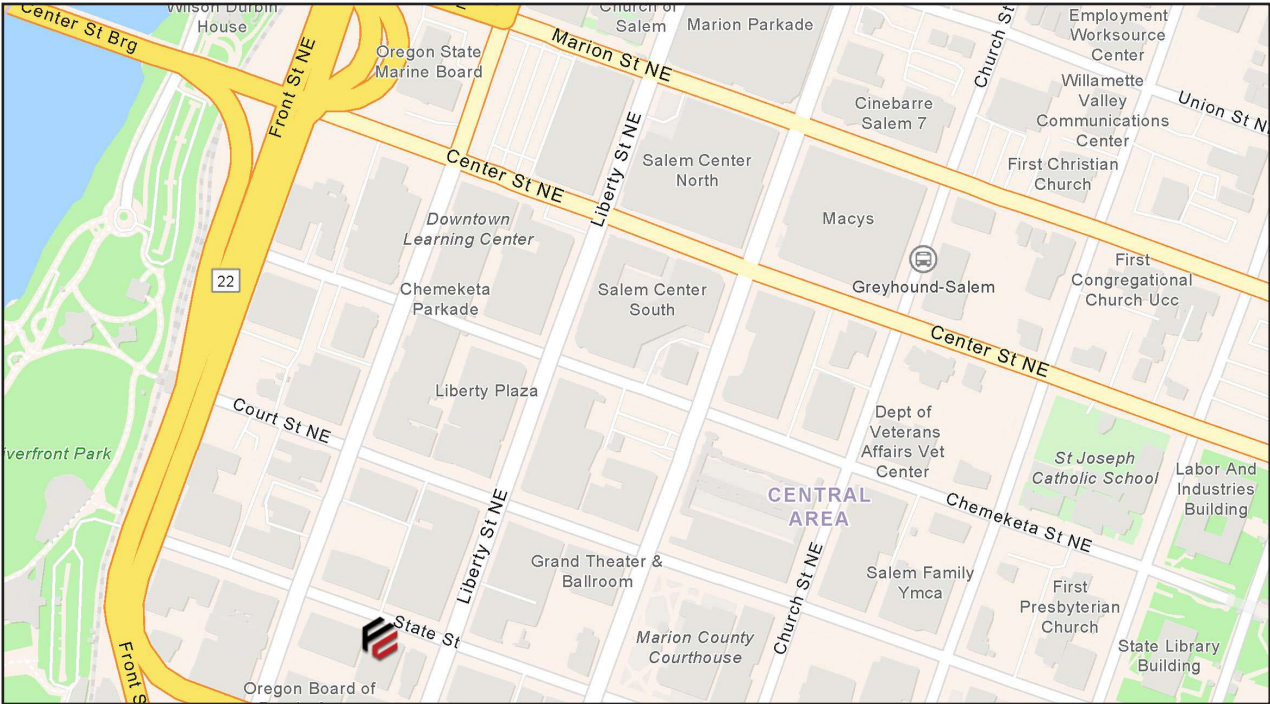


1 MILE	3 MILE	5 MILE
3,866	38,350	86,135

PER CAPITA INCOME



1 MILE	3 MILE	5 MILE
\$35,764	\$34,106	\$33,276



PLAT MAP

FORMER COOKE STATIONERY

360 & 370 STATE STREET, SALEM, OR 97301



360 STATE STREET

PARCEL #: 589246

MAP TAX LOT #: 073W27AB06800

LOT SIZE: .09 ACRES

2022/23 TAXES: \$5,821.29

370 STATE STREET

PARCEL #: 589245

MAP TAX LOT #: 073W27AB06900

LOT SIZE: .08 ACRES

2022/23 TAXES: \$6,329.60

503-364-7400 | 365 STATE ST, SALEM, OR 97301 | [FIRSTCOMMERCIALOREGON.COM](https://firstcommercialoregon.com)

All brokers listed above are licensed in the State of Oregon. The information contained herein has been obtained from the owner of the property or from other sources that we deem reliable. We have no reason to doubt its accuracy, but we do not guarantee it. All information is subject to change without notice.



ABOUT SALEM

FORMER COOKE STATIONERY



Salem, the capital city of Oregon, has an current estimated population of almost 180,000. Because it is centrally located a 45 minute drive from Portland and an hour from the Cascade Mountains and ocean beaches, and has a temperate climate, Salem is a highly desirable community for a wide variety of people. Salem is in the midst of sustained, steady growth with a focus on preservation and redevelopment of historic downtown buildings, and managed growth in the suburbs with attention to walkability, proximity to parks and transit, and green space preservation.

Salem is largely a business-friendly community with an active Chamber of Commerce. The educational system in the community is strong and the higher education institutions provide a varied educational experience and workforce development programs to help ensure a robust employee base for growing businesses.

Salem's diverse population contributes a rich tapestry of cultural events and art that enrich the community. Salem is an exceptional environment for living, for working, and for growing a business. Our commutes are short, our air is pure, and our parks abundant and beautiful. We have land for development, a ready and willing workforce, and a city that works hard to make doing business easy.

source: earth.google.com

source: cityofsalem.net

503-364-7400 | 365 STATE ST, SALEM, OR 97301 | **FIRSTCOMMERCIAL**OREGON.COM

All brokers listed above are licensed in the State of Oregon. The information contained herein has been obtained from the owner of the property or from other sources that we deem reliable. We have no reason to doubt its accuracy, but we do not guarantee it. All information is subject to change without notice.



Capital Improvement Grant Program
Riverfront Downtown Urban Renewal Area

To enable creative and flexible approaches to stimulate and finance its vision, the Riverfront Downtown Urban Renewal Area Capital Improvement Grant Program was created as a funding option for property owners.

Requirements

To be eligible for a Small or Large Project Grant, all projects must meet at least one of the following Strategic Action Plan Objectives:

- New Construction
- Expansion of Existing Business
- Recruitment of Businesses that result in creating new jobs.
- Business Retention
- Alley Improvements
- Upper Floor Renovation - improvements that make currently un-leasable space to a level it can be occupied
- Historic Preservation Projects that Require Historic Landmarks Review
- Mixed-Use, including housing

All grant funding is contingent upon available funds and cannot fund project costs incurred prior to grant approval. Additional terms may apply and terms are subject to change.

Small Project Grant

Total Project Cost	Grant Amount
\$10,000 - \$100,000	50% of Eligible Costs

Large Project Grant

Total Project Cost	Grant Amount
\$100,001 - \$300,000	\$50,000 + 25% of eligible project cost over \$100,000
\$300,001 - \$600,000	\$100,000 + 20% of eligible project cost over \$300,000
\$600,001 +	\$160,000 + 15% of eligible project cost over \$600,000
Maximum Grant \$300,000	

Eligible: Property owners who show fee title. Tax-exempt properties are not eligible. Property must be located within the Riverfront-Downtown Urban Renewal Area. Properties that are 100% residential are excluded.

Eligible Activities: Plumbing, storefronts, fire sprinklers, electrical, elevators, alley improvements, seismic, skylights, murals, windows, etc. [roofwork is not eligible]

This is an information-only document. For more information, please contact the Urban Renewal Agency of the City of Salem at 503-588-6178 or visit www.cityofsalem.net/financialresources. Si necesita ayuda para comprender esta información, por favor llame 503-588-6178.

Strategic Project Grant Program
Riverfront Downtown Urban Renewal Area

In order to fund capital improvement projects within the Riverfront-Downtown Urban Renewal Area (RDURA) that support the implementation of the Salem Strategic Plan to address homelessness, including projects that address building and property safety and security, a Strategic Project Grant Program was created.

- Maximum Grant:** Up to \$30,000
- Match Requirement:** None
- Eligible Applicant:** Property owners who show fee title. Tax exempt property is not eligible.
- Eligible Property:** Property located within the Riverfront-Downtown Urban Renewal Area boundary. Properties that are 100% residential are excluded.
- Eligible Activities:** Eligible projects must address the Strategic Plan goal of addressing homelessness including building/property security and safety. Security fencing/gates, exterior building lighting and/or security cameras, trash enclosures and design for eligible projects.

*Grant funding is contingent upon available funds and cannot fund eligible project costs completed prior to grant approval.

Additional terms may apply and terms are subject to change.

This is an information-only document. For more information, please contact the Urban Renewal Agency of the City of Salem at 503-588-6178 or visit www.cityofsalem.net/financialresources. Si necesita ayuda para comprender esta información, por favor llame 503-588-6178.





INITIAL AGENCY DISCLOSURE PAMPHLET

Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.

This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker or a principal broker.

Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

Seller's Agent — Represents the seller only.

Buyer's Agent — Represents the buyer only.

Disclosed Limited Agent — Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of all clients.

The actual agency relationships between the seller, buyer, and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. "Confidential information" does not mean information that:

- (1) The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and
- (2) The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation.

Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A seller's agent owes the seller the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the seller;
- (3) To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction;
- (4) To disclose in a timely manner to the seller any conflict of interest, existing or contemplated;
- (5) To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between seller and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A buyer's agent owes the buyer the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the buyer;
- (3) To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction;
- (4) To disclose in a timely manner to the buyer any conflict of interest, existing or contemplated;
- (5) To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- (1) To the seller, the duties listed above for a seller's agent;
- (2) To the buyer, the duties listed above for a buyer's agent; and
- (3) To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person:
 - (a) That the seller will accept a price lower or terms less favorable than the listing price or terms;
 - (b) That the buyer will pay a price greater or terms more favorable than the offering price or terms; or
 - (c) Confidential information as defined above.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

When different agents associated with the same principal broker (a real estate licensee who supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- (2) To take no action that is adverse or detrimental to either party's interest in the transaction; and
- (3) To obey the lawful instructions of both parties.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without your knowledge and consent, and an agent cannot make you a client without your knowledge and consent.