#### **GREAT HARVEST BAKERY BUSINESS FOR SALE** 3405 COMMERCIAL ST SE, SALEM & 525 TAGGART DR NW, SALEM



Conrad Venti | conrad@firstcommercialoregon.com

503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM



#### **OVERVIEW** GREAT HARVEST BAKERY BUSINESS SALE

### \$350,000





#### HIGHLIGHTS

Purchasing an existing Great Harvest franchise store can present numerous advantages for the buyer, including:

- Inheriting an established customer base
- Brand recognition
- Generating cash flow from day one
- Equipment savings relative to buying all new machinery
- Trained team of employees
- A known location
- Recognized ties within the community
- 2022 EBITDA: \$88,195

The heart of Great Harvest is based on Montana-grown wheat, milled in-store, producing a more nutritious loaf of bread.

The listing is for the rights to the existing business, inventory, intellectual property and training to get the new owner familiar with bakehouse and retail operations. Great Harvest Franchise Company provides thorough training for new owners. The purchase price includes approximately 50% pre-paid transfer fee to Great Harvest Franchise Company.

The business entity is not for sale and is not to be transferred to a new Buyer.



503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM

#### WEST SALEM LOCATION GREAT HARVEST BAKERY BUSINESS SALE

### \$350,000



LOCATION	525 Taggart Dr NW		
RENT	\$4,836.53/MO (includes NNNs)		
REAL ESTATE	Leased		
SPACE SIZE	1,600 SF		
INVENTORY	Varies and is included in asking price		
OWNER' ROLE	An owner-operator ran bakery		
EMPLOYEES	13		
FF&E	Included in asking price		
DAYS AND HOURS	Mon-Fri 7am to 6pm   Saturday am to 5pm		
LEASE EXPIRATION	August 2027 No options		



503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM

#### **SOUTH SALEM LOCATION** GREAT HARVEST BAKERY BUSINESS SALE

\$350,000



LOCATION	3405 Commercial St SE		
RENT	\$6,891.9/MO (includes NNNs)		
REAL ESTATE	Leased		
SPACE SIZE	2,700		
INVENTORY	Varies and is included in asking price		
OWNER' ROLE	An owner-operator ran bakery		
EMPLOYEES	13		
FF&E	Included in asking price		
DAYS AND HOURS	Mon-Fri 6:30am to 7pm   Saturday 7am to 5pm		
LEASE EXPIRATION	December 2023 No options, we have asked the landlord at this time if we could ex- tend the lease cutting the sq. ft. down to 1,500 SF		



503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM

#### MAPS & DEMOGRAPHICS GREAT HARVEST BAKERY BUSINESS SALE

WEST SALEM LOCATION

#### POPULATION

	1 MILE	3 MILE	5 MILE
ĨĨĨĨ	10,223	91,800	220,985

#### NUMBER OF HOUSEHOLDS

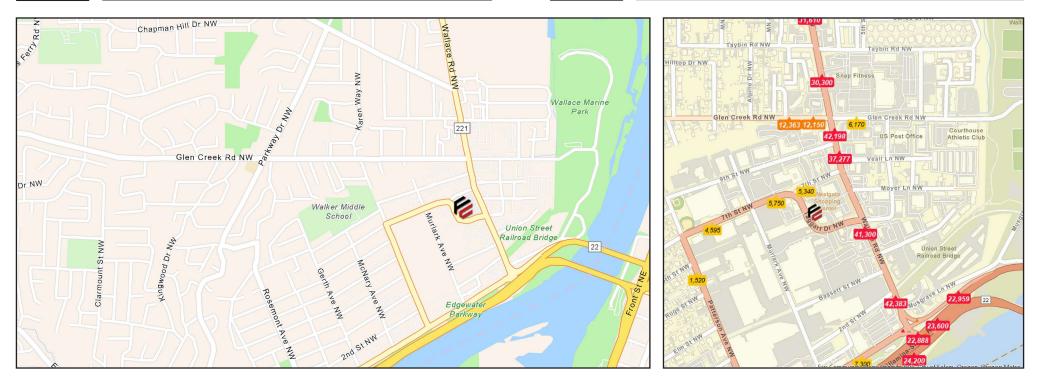
	1 MILE	3 MILE	5 MILE
<b>#</b>	4,262	34,594	81,047

#### AVERAGE HOUSEHOLD INCOME

	1 MILE	3 MILE	5 MILE
Ş	\$88,877	\$94,357	\$89,828

#### PER CAPITA INCOME

\$ 1 MILE	3 MILE	5 MILE
\$36,938	\$36,007	\$32,992





503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM

#### **MAPS & DEMOGRAPHICS** GREAT HARVEST BAKERY BUSINESS SALE

#### POPULATION

	1 MILE	3 MILE	5 MILE
† <b>ŤŤ</b> †	14,885	86,566	186,706

#### NUMBER OF HOUSEHOLDS

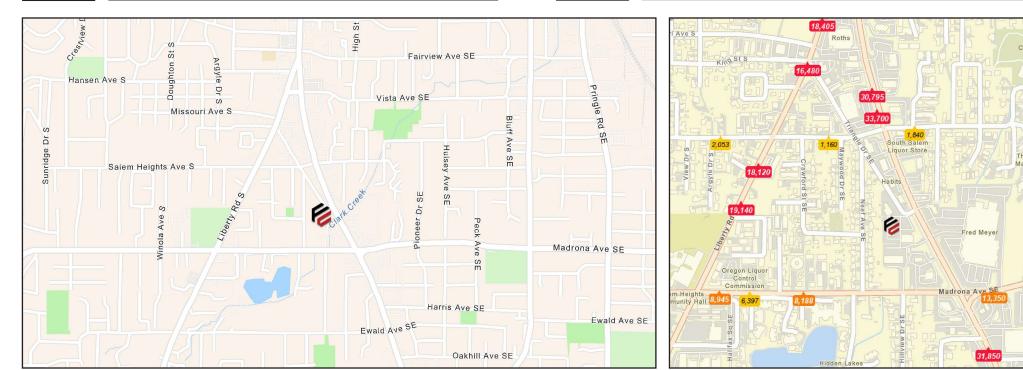
	1 MILE	3 MILE	5 MILE
<b>#</b>	6,336	33,388	68,568

#### AVERAGE HOUSEHOLD INCOME

	1 MILE	3 MILE	5 MILE
Ş	\$94,269	\$99,123	\$95,013

#### PER CAPITA INCOME

Ś	1 MILE	3 MILE	5 MILE
	\$39,920	\$38,637	\$35,136





503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM

JRE	the
SCLOSI	describes
NCY DI	pamphlet
AGE ET	This p
INITIAL AGENCY DISCLOSURE PAMPHLET	Consumers: This pamphlet describes the
r OF OAR	29
41415	REAL

Consumers: This pamphilet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not

provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.

This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker only. Neither the or a principal broker.

## Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

Seller's Agent — Represents the seller only.

Buyer's Agent — Represents the buyer only

--- Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of **Disclosed Limited Agent** all clients. The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

## Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. 'Confidential information" does not mean information that:

(1) The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation. (2)

# Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- To deal honestly and in good faith; Ē
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and (5)
- To disclose material facts known by the agent and not apparent or readily ascertainable to a party. 3
- A seller's agent owes the seller the following affirmative duties:
  - To exercise reasonable care and diligence; Ē
- To account in a timely manner for money and property received from or on behalf of the seller; (2)
- To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction; 3
- or To disclose in a timely manner to the seller any conflict of interest, existing contemplated; (4)
- To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;  $(\underline{c})$
- To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and (9)
- buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.  $\geq$

The affirmative duty None of these affirmative duties of an agent may be waived, except (7). The affi listed in (7) can only be waived by written agreement between seller and agent.

to a any Under Oregon law, a seller's agent may show properties owned by another seller to sale without breaching properties for competing list and may affirmative duty to the seller buyer prospective

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

# Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- To deal honestly and in good faith; Ē
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and (2)
- To disclose material facts known by the agent and not apparent or readily ascertainable to a party. (3)

A buyer's agent owes the buyer the following affirmative duties:

- To exercise reasonable care and diligence; (L
- To account in a timely manner for money and property received from or on behalf of the buver; (2)
- To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction; (3)
- O existing interest, To disclose in a timely manner to the buyer any conflict of contemplated;  $(\overline{4})$
- To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise; (2)
  - To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and (0)
- Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.  $\geq$

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

### ē Duties and Responsibilities of an Agent Who Represents More than One Client in Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- To the seller, the duties listed above for a seller's agent; Ē
  - To the buyer, the duties listed above for a buyer's agent; and (2)
- To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person: (3)
- or That the seller will accept a price lower or terms less favorable than the listing price terms; (a)
  - That the buyer will pay a price greater or terms more favorable than the offering price or terms; or (q)

Confidential information as defined above. 0 Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have When different agents associated with the same principal broker (a real estate licensee who already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- To take no action that is adverse or detrimental to either party's interest in the transaction; and (2)

To obey the lawful instructions of both parties. (3)

Ñ

matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent. You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific