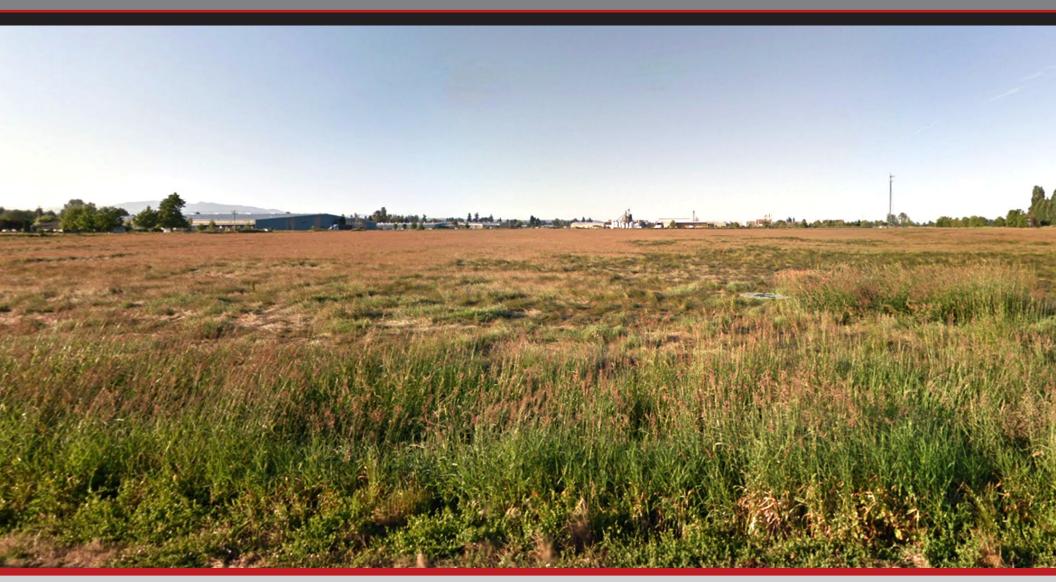
STAYTON LIGHT INDUSTRIAL LAND 2410 SHAFF RD, STAYTON, OR 97383



Jennifer Martin, ccim | jennifer@firstcommercialoregon.com

503-364-7400 | 365 STATE ST, SALEM, OR 97301 | FIRSTCOMMERCIALOREGON.COM



OVERVIEW STAYTON LIGHT INDUSTRIAL LAND

\$1,995,000



UTILITY CAPACITY

WATER	10"
SEWER	16"
ELECTRICITY	2.0 MW PEAK CAPACITY
GAS	6.6" LINE AT 300 PSI
FIBER	AVAILABLE

This 44.07 acre site consists of 29.8 acres of flat, state-certified, shovel ready land for general manufacturing or warehouse/distribution use. Site plans in file show a maximum 800,000 SF building with required mitigations, parking and modest circulation. Distribution use would yield a smaller footprint for required circulation. Final legal parcel subject to a property line adjustment at the NWC of the site. There is a cell tower located at the SWC of the property that is part of the subject property and is covered by a perpetual easement along the western property boundary. The cell tower does not generate lease income.



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POPULATION

	1 MILE	3 MILE	5 MILE
T'I'Ï Ť	3,531	14,165	21,108

NUMBER OF HOUSEHOLDS

	1 MILE	3 MILE	5 MILE
₩ .	1,311	5,262	7,584

AVERAGE HOUSEHOLD INCOME

	1 MILE	3 MILE	5 MILE
Ş	\$73,728	\$89,397	\$94,201

PER CAPITA INCOME

\$ 1 MILE	3 MILE	5 MILE
\$27,086	\$33,129	\$34,031





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AERIAL DOWNTOWN SALEM OWNER/USER OPPORTUNITY

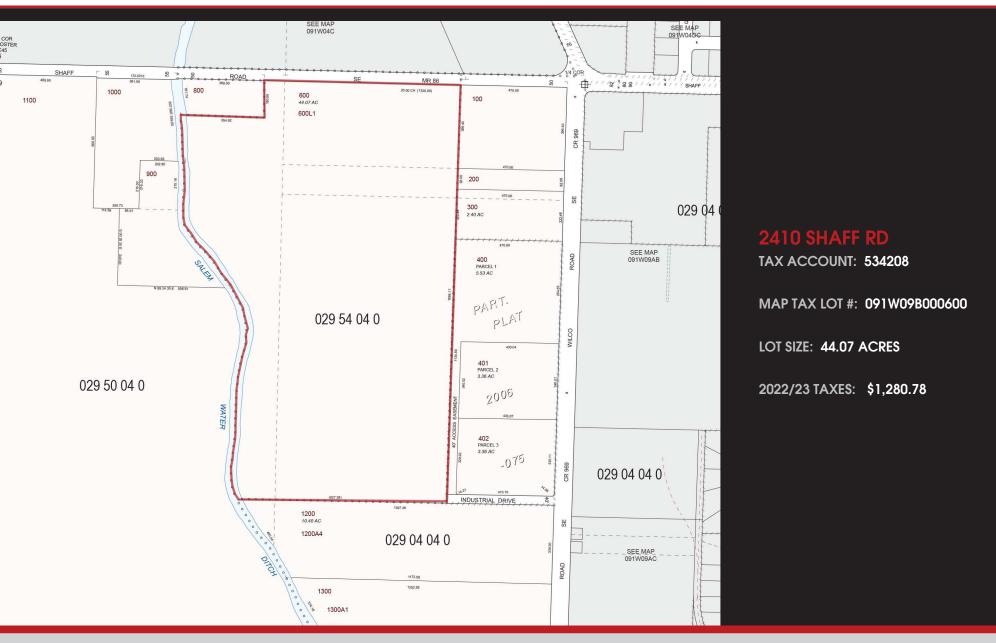
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This light industrial development site is located just 10 miles east of Interstate 5 just off Hwy 22, which connects the Oregon Coast to Central Oregon through Oregon's state capitol, Salem. This site is located 70 miles from Portland International Airport. Stayton is a bedroom community of Salem located along the North Santiam River, and has a population of just over 10,000 residents. Industry here focuses on agriculture and light manufacturing. The subject property is on the northwest edge of the city, with good proximity to housing and services, as well as retail. The employment base in this community draws from the canyon as well as Salem.



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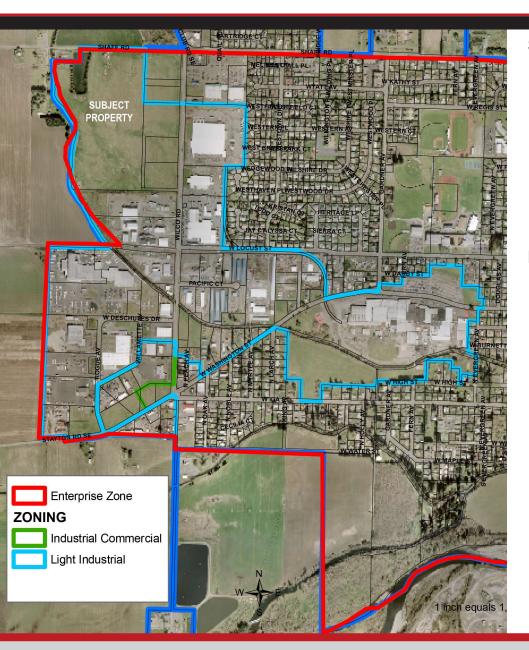
PLAT MAP STAYTON LIGHT INDUSTRIAL LAND



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NORTH SANTIAM ENTERPRISE ZONE STAYTON LIGHT INDUSTRIAL LAND



STATUTORY TAX INCENTIVES IN AN OREGON ENTERPRISE ZONE STANDARD (THREE-TO-FIVE-YEAR) PROPERTY TAX EXEMPTION

Through an exemption from taxation on new property, an Oregon enterprise zone induces eligible businesses of all sizes to make additional investments that will improve employment opportunities, spur economic growth and diversify business activity. Qualifying new plant & equipment in a zone receives a total exemption for at least three and—in some cases—up to five consecutive years from the local assessment of ad valorem property taxes, which can otherwise have a deterring effect on private investors seeking to start or enlarge operations with a substantial capital outlay. Enterprise zone property (except hotel/resorts and utilities) also is exempt for up to two years while it is being constructed or installed.*

REQUIREMENTS

BASIC, 3-YEAR ENTERPRISE ZONE EXEMPTION ("AS-OF-RIGHT")

- Increase full-time, permanent employment of the firm inside the enterprise zone by the greater of one new job or 10 percent (or special-case local sponsor waivers)
- · Generally no concurrent job losses outside/beyond the zone boundary
- Maintain minimum employment levels during exemption period
- · Enter into first-source agreement with local job training providers
- Satisfy local additional conditions, potentially imposed under an urban zone policy.

EXTENDED ABATEMENT, 4 OR 5 YEARS OF EXEMPTION IN TOTAL; SAME AS 3 YEAR, PLUS...

- "Compensation" of new workers at 150 percent of county average wage.
- Local approval by written agreement with the local zone sponsor.
- Additional requirements that the local zone sponsor may reasonably request.

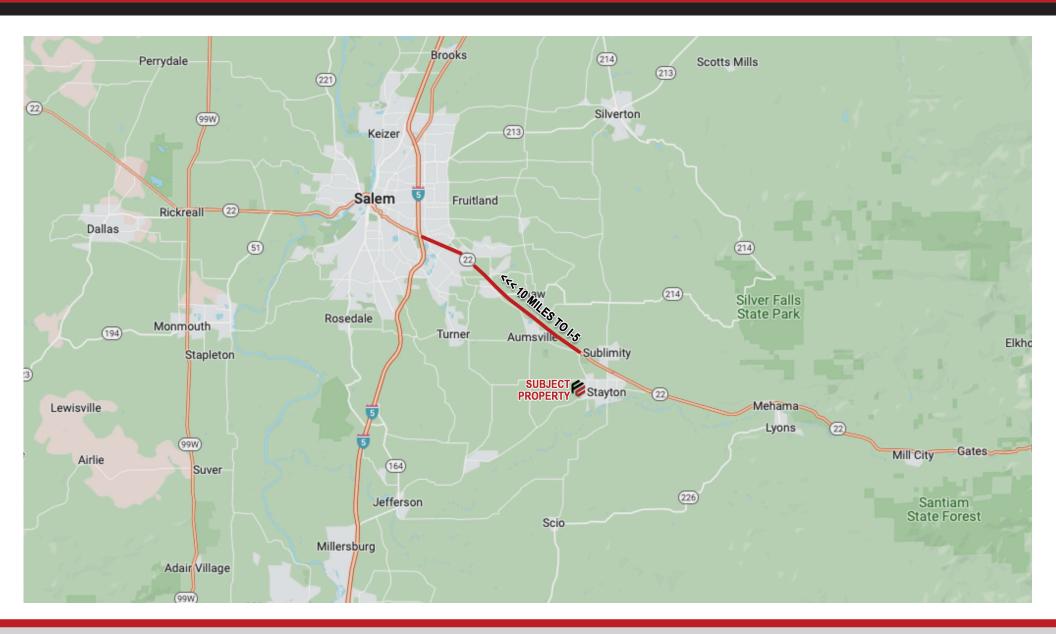
FOR MORE INFORMATION click here

* Two other material benefits of the standard exemption program for authorized business firms:
(1) Local government incentives, such as fee waivers, reduced charges and administrative priority, and (2) The right to acquire (state/local) publicly owned and available real estate for use in the zone. † Other than in an urban enterprise zone within the Portland metro area.



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REGIONAL MAP STAYTON LIGHT INDUSTRIAL LAND





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INITIAL AGENCY DISCLOSURE PAMPHLET	Consumers: This pamphlet describes the
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Consumers: This pamphilet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not

provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.

This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker only. Neither the or a principal broker.

Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

Seller's Agent — Represents the seller only.

Buyer's Agent — Represents the buyer only

--- Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of **Disclosed Limited Agent** all clients. The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. 'Confidential information" does not mean information that:

(1) The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation. (2)

Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- To deal honestly and in good faith; Ē
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and (5)
- To disclose material facts known by the agent and not apparent or readily ascertainable to a party. 3
- A seller's agent owes the seller the following affirmative duties:
 - To exercise reasonable care and diligence; Ē
- To account in a timely manner for money and property received from or on behalf of the seller; (2)
- To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction; 3
- or To disclose in a timely manner to the seller any conflict of interest, existing contemplated; (4)
 - To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise; (\underline{c})
 - To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and (9)
- buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale. \geq

The affirmative duty None of these affirmative duties of an agent may be waived, except (7). The affi listed in (7) can only be waived by written agreement between seller and agent.

to a any Under Oregon law, a seller's agent may show properties owned by another seller to sale without breaching properties for competing list and may affirmative duty to the seller buyer prospective

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- To deal honestly and in good faith; Ē
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and (2)
- To disclose material facts known by the agent and not apparent or readily ascertainable to a party. (3)

A buyer's agent owes the buyer the following affirmative duties:

- To exercise reasonable care and diligence; (L
- To account in a timely manner for money and property received from or on behalf of the buver; (2)
- To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction; (3)
- O existing interest, To disclose in a timely manner to the buyer any conflict of contemplated; $(\overline{4})$
- To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise; (2)
 - To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and (0)
- Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase. \geq

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

ē Duties and Responsibilities of an Agent Who Represents More than One Client in Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- To the seller, the duties listed above for a seller's agent; Ē
 - To the buyer, the duties listed above for a buyer's agent; and (2)
- To both buyer and seller, except with express written permission of the respective (3)
- or That the seller will accept a price lower or terms less favorable than the listing price person, the duty not to disclose to the other person: (a)
- terms;
 - That the buyer will pay a price greater or terms more favorable than the offering price or terms; or (q)

Confidential information as defined above. 0 Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have When different agents associated with the same principal broker (a real estate licensee who already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- To take no action that is adverse or detrimental to either party's interest in the transaction; and (2)

To obey the lawful instructions of both parties. (3)

matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation. Ñ

discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent. You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific